

Company: IAM Experts Ltd Location: UK OR South Africa Role: Financial Controller

Job Type: Full-time, Permanent, Remote/Hybrid

## **Financial Controller**

### **About IAM Experts:**

IAM Experts is a leading consultancy firm that provides professional services in Identity Access Management (IAM) to organisations worldwide. With over 16 years of industry recognition, we are committed to delivering expertise and dedication to every project. Collaborating with established leaders and emerging vendors, we stay ahead through continuous technology watch. Operating across three continents with offices in the UK, France, India, and South Africa, our diverse team is proficient in 5+ languages, supporting clients globally. We take pride in our international reputation and rely on the support of over 360 valued consultants in the IAM space. In our dynamic environment, we promote open communication, respect, trust, and ongoing improvement.

We are seeking a qualified and experienced **Financial Controller** to oversee our company's financial operations, ensure compliance with accounting standards, and support strategic decision-making. The ideal candidate will bring strong analytical skills, a deep understanding of financial regulations, and a proven track record of managing budgets, financial reporting, and internal controls. This is a key leadership role responsible for driving financial performance and operational efficiency across the UK, France & South Africa operations.

### **Job Description:**

As the **Financial Controller**, you will be responsible for overseeing all financial operations of the company in the UK, South Africa and France, ensuring compliance with regulatory requirements and supporting strategic decision-making. This role requires a deep understanding of the IT consulting business model, particularly within the IAM space, including project-based billing, resource management, and partner/vendor ecosystems.



### **Key Responsibilities:**

### Financial Management & Reporting

- o Prepare accurate monthly, quarterly and annual financial reports.
- Maintain general ledger, reconcile accounts, and manage month-end close.
- Develop forecasts, budgets, and financial models tailored to IAM services.

## Project & Resource Accounting

- Track project-based revenue recognition and costs (Time & Materials and fixed-price models).
- Monitor utilisation rates and margin performance across IAM engagements.

### • Cash Flow & Treasury

- o Manage cash flow forecasting and working capital optimisation.
- Oversee invoicing cycles, collections, and vendor payments.

### • Compliance & Risk Management

- o Ensure compliance with GAAP, tax regulations, and audit requirements.
- o Evaluate and improve internal controls across financial systems.

#### Strategic Finance Support

- Partner with senior leadership to assess profitability and cost structure of IAM projects.
- Provide financial insights to support pricing, investments, and go-tomarket planning.

### • Team Leadership & Systems

- o Coordinate with external accountants and auditors.
- Drive finance process automation and system improvements (e.g., ERP, PSA tools).

### **Your Experience & Qualifications:**

- Bachelor's degree in Accounting, Finance, or related field (CPA or MBA preferred).
- 5+ years of experience in financial management, with at least 2 years in an IT consulting environment.
- Strong knowledge of project accounting and consulting financial workflows.
- Familiarity with Identity & Access Management or cybersecurity industries a strong plus.



Exceptional analytical, leadership, and communication skills.

# **Key Competencies:**

- **Financial Acumen:** Demonstrates a strong understanding of accounting principles and financial management.
- **Strategic Thinking:** Thinks long-term and aligns financial insight with business objectives.
- **Analytical Ability:** Breaks down complex data to make sound, evidence-based decisions.
- Attention to Detail: Maintains high levels of accuracy and precision in all financial work.
- Integrity: Operates with honesty, accountability, and strong ethical standards.
- **Leadership:** Inspires and develops others while fostering a culture of excellence.
- **Collaboration:** Builds effective working relationships across functions and teams.
- **Communication Skills:** Conveys financial concepts clearly to both technical and non-technical audiences.
- **Problem-Solving:** Responds to challenges with resourceful, practical, and timely solutions.
- Adaptability: Remains flexible and composed in a fast-changing environment.
- **Time Management:** Prioritises tasks and manages workload efficiently under pressure.
- Tech-Savviness: Embraces and leverages financial systems and digital tools.
- **Continuous Improvement:** Seeks opportunities to optimise processes and enhance performance.
- **Risk Awareness:** Recognises potential risks and takes proactive steps to mitigate them.



This is a full-time position, Monday to Friday, working remotely, with team meetings once per month in our London office in Paddington / Cape Town office in South Africa.

Please note, you must be authorised to work in the United Kingdom OR South Africa. We do not currently offer visa sponsorship.

### Why Join Us:

At IAM Experts, you'll have the opportunity to work with cutting-edge technologies and collaborate with a talented team of professionals. We offer competitive compensation, comprehensive benefits, and opportunities for career growth and advancement. If you are passionate about technology and cybersecurity and thrive in a vibrant environment, we'd love to hear from you!

IAM Experts is an equal opportunity employer and values respect, diversity, inclusivity, and fairness in the workplace.

#### **Contact:**

If you want to be part of our dynamic and talented team, please submit your CV and cover letter outlining your experience to <u>careers@iamexperts.org</u>.

Applications will be reviewed on a rolling basis until the position is filled.